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PROVU JOIN FORCES WITH VTECH

ProVu has today announced their new distribution agreement with VTech business phones. The distribution agreement comes as part of ProVu's continued efforts to offer resellers the latest in quality SIP phones.

Perhaps not commonly known, VTech are the world's largest manufacturer of cordless phones. The new ErisTerminal SIP range offers resellers a solution for almost every application. From entry-level to high-end desk phones and DECT solutions.

ProVu's Managing Director, Darren Garland commented; "ProVu believe VTech's exciting new range will become strong competitors in the UK SIP market. Despite not being commonly associated with telephony in the UK, VTech are a major global player in the telephone market and have a vast heritage in producing first class telephony equipment.

"We are thrilled to introduce the eagerly anticipated ErisTerminal range to the UK market."

Both the VSP725A and VSP735A desk phones offer users ultimate flexibility. With an inbuilt DECT module they can be paired with the VSP601A DECT handset and/or the VSP500A headset.

VTech's EMEA Sales Director, Charles Williams remarked; "All of us at VTech are delighted to be working with ProVu. Their reputation is unrivalled in the SIP phone business, so we are extremely proud that they have chosen to take the VTech ErisTerminal range into their portfolio.

"I look forward to forging a productive relationship with them for many years to come. ProVu's understanding of the technology, allied with the wrap-around services they offer installers and service providers, will add a great deal of value. Together we will offer a very compelling solution to the SIP marketplace."

To launch the VTech ErisTerminal range ProVu are inviting resellers to sample the models. They currently have a limited number of samples for testing on a 14 day sale or return basis. Resellers who are interested in this offer are asked to contact the ProVu Team.

END

FOR MORE INFORMATION PLEASE CONTACT:

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NOTES TO EDITOR:

ProVu are the UK's business to business market leader in VoIP hardware distribution, based in Huddersfield, West Yorkshire. We offer world class products including a full set of provisioning and fulfilment services to the telecoms and IT industry.

FOR MORE INFORMATION & IMAGES:

<https://www.provu.co.uk>

http://ukbusinessphones.vtech.com/products/product_list/eristerminal/